

Message Text

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43

ACTION EB-11

INFO OCT-01 ARA-16 EUR-25 ISO-00 XMB-07 TRSE-00 CIAE-00

INR-10 NSAE-00 RSC-01 DRC-01 /072 W

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FM AMEMBASSY BOGOTA

TO USDOC WASHDC PRIORITY

SECSTATE WASHDC PRIORITY 9509

AMCONSUL SAO PAULO PRIORITY

INFO AMCONSUL MONTREAL

AMCONSUL CALI

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UNCLAS BOGOTA 7796

E.O. 11652: N/A

TAGS: ETRN, CO

SUBJ: COLOMBIA OPENS FIRST TENDER IN NEW SERIES TO PURCHASE

AIRPORT EQUIPMENT

REF: BOGOTA 7641

1. ON SEPT 19, DEPARTMENT OF CIVIL AVIATION (DAAC) OPENED INTERNATIONAL TENDER NO. 130/73 FOR SUPPLY, INSTALLATION, AND PLACEMENT IN OPERATION OF APPROACH LIGHTING SYSTEM, ILLUMINATION OF RUNWAYS, AND VISUAL ANGLE INDICATORS, WITH RESPECTIVE EMERGENCY GROUPS, FOR VARIOUS COLOMBIAN AIRPORTS. BID DEADLINE IS 4:00 PM FRIDAY NOV 16, 1973. BIDDERS SHOULD DELIVER THEIR PROPOSALS TO OFFICE 413 AT EL DORADO AIRPORT, BOGOTA.

2. INTERESTED PERSONS CAN NOW OBTAIN THE SPECIFICATIONS FROM OFFICE 413, EL DORADO AIRPORT, WITH PRIOR PAYMENT, NON-REIMBURSABLE, OF 10,000 PESOS (ABOUT USDOL 417) FOR THE FIRST COPY, AND 5,000 PESOS FOR EACH ADDITIONAL COPY. THE SPECIFICATIONS CAN BE EXAMINED AT THE COLOMBIAN SOCIETY OF ENGINEERS OR IN THE LEGAL OFFICE OF DAAC. BIDDERS MUST POST A SERIOUSNESS GUARANTY BOND EQUAL TO TEN PERCENT OF THE VALUE OF THE BID, VALID FOR 180 DAYS.

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3. DAAC HAS SIMULTANEOUSLY PUBLISHED GENERAL ADMINISTRATIVE SPECIFICATIONS FOR ALL TENDERS OPENED BY DAAC. AMONG THE SPECIFICATIONS ARE THE FOLLOWING IMPORTANT CONDITIONS:

A. WITH REGARD TO EQUIPMENT, ONLY MANUFACTURERS MAY BID.

B. BIDDERS MUST PRESENT THE ENTIRE PROPOSAL IN SPANISH. BIDDERS CAN SUBMIT ADDITIONAL CATALOGS OR PAMPHLETS IN ENGLISH, BUT THESE MUST REFER ONLY TO MATERIALS, SYSTEMS OR PROCEDURES SOLICITED IN THE SPECIFICATIONS.

C. ALL MEASUREMENTS MUST SHOW THE METRIC EQUIVALENT.

D. IN THE AWARD OF CONTRACT, DAAC WILL WEIGH THE ADVANTAGES OF FINANCING AS AN IMPORTANT FACTOR.

E. WITH REGARD TO THE SUPPLY OF EQUIPMENT, DAAC WILL TAKE INTO ACCOUNT AS AN IMPORTANT FACTOR THE RECOMMENDATION, BACKING, OR COOPERATION OF THE GOVERNMENT OF THE SUPPLIER, ESPECIALLY CONCERNING THE FINANCIAL ASPECTS OF THE PROPOSAL.

F. DAAC WILL REJECT THE PROPOSAL OF A BIDDER WHO BY UNUSUAL ACTIONS INTERFERES IN THE STUDY OF THE PROPOSALS OR ATTEMPTS TO EXERT UNDUE PRESSURE DURING THE EVALUATION OR OTHER PHASES OF THE TENDER.

4. THIS IS ONLY THE FIRST OF APPROXIMATELY FIVE TENDERS TO BE OPENED IN SERIES (SEE REFTEL). ACCORDING TO TRADE SOURCES (DAAC WILL NOT CONFIRM), THESE FIVE TENDERS WILL APPROXIMATE OVER USDOLS 20 MILLION IN VALUE, ACCOUNTING FOR ABOUT 70 PERCENT OF TOTAL PLANNED PURCHASE.

5. ACTION REQUESTED:

A. FOR USDOC: INFORM US AIR INDUSTRY FIRMS SOONEST OF THIS OPPORTUNITY AND URGE MOST SERIOUS REJOINDER POSSIBLE TO CHALLENGE, BACKGROUND OF WHICH USDOC IS WELL AWARE. SINCE DAAC IS ALLOWING AMPLE TIME TO BID, WE RECOMMEND THAT USG NOT RPT NOT PURCHASE SPECIFICATIONS, COST OF WHICH WILL BE QUITE HIGH FOR UNCLASSIFIED

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ALL FIVE TENDERS. BIDDERS MUST HAVE PROPERLY REGISTERED LOCAL AGENT IN ANY CASE.

B. FOR EXIMBANK: WE URGE MAXIMUM FLEXIBILITY IN ALLOWING US FIRMS TO QUOTE CONTINGENTLY FOR LONGER TERMS IF USA SHOULD WIN MORE THAN ONE TENDER.
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